

# Embedded Networks

Guaranteed lowest price energy savings.

## What is an Embedded Network

An embedded network is a means to provide cheaper energy to tenancies and building owners. It achieves this by grouping all of the tenancies together within a network so that they can benefit from bulk energy prices from the grid.

## How it works

Within the embedded network each tenant will have a separate meter and there will also be a common area meter. This enables the embedded network to appropriately bill each tenant for their electricity charges and to also determine the charges for the common areas. This enables the individual tenants to take advantage of the cheaper energy provided by the embedded network.

## Benefits



**Biggest Savings**

Immediate Savings  
- Reduced energy rates for tenants'



**Lowest Energy Rate**

Lowest price guarantee for the life of the contract




**Rental Revenue**

Additional revenue to property owners



**No Cost Upgrade**

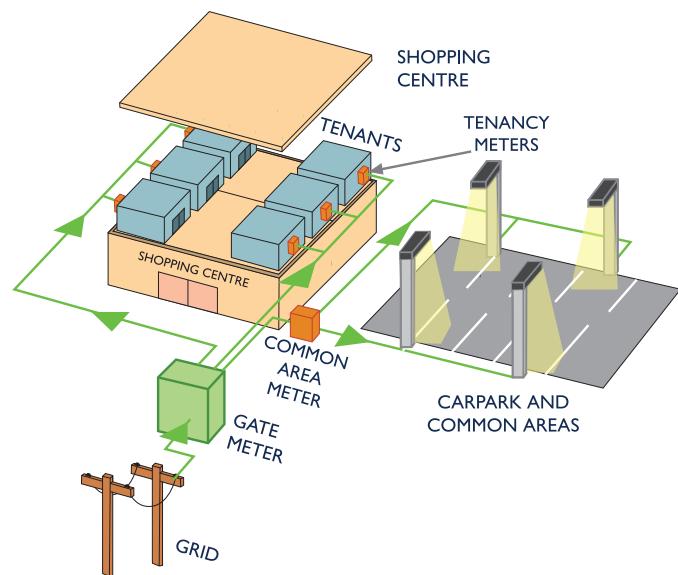
No cost to upgrade  
- fully funded and maintained equipment



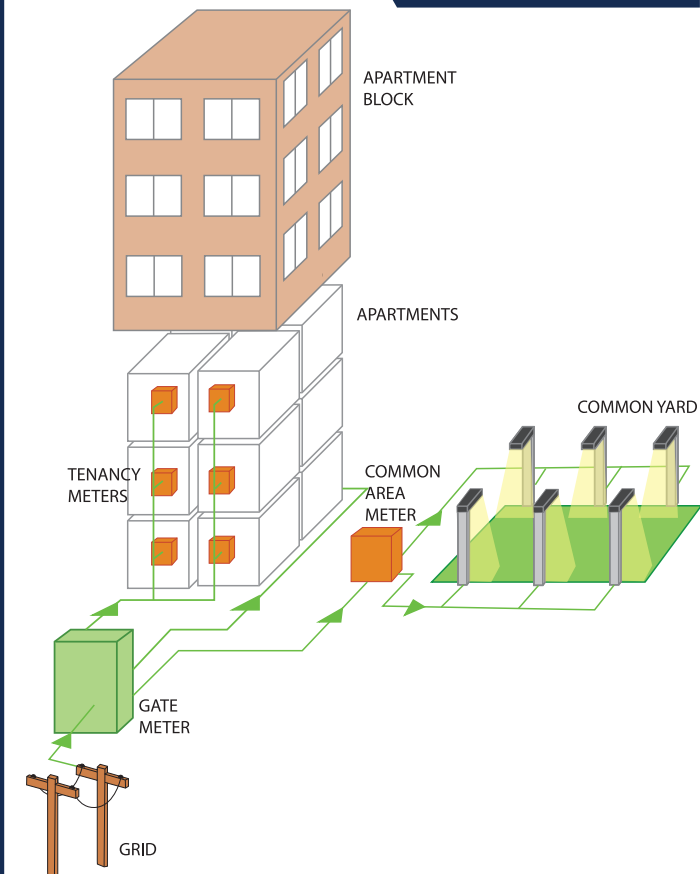
**No Lock In Agreements**

Opt-in/Opt-out protection for tenants and house power on agreements

## Shopping Centre



## Apartment Block



## How we work together



### Power Save

- Install and maintain all equipment
- Customer Service and support
- Guarantee that energy will always be the cheapest, or we'll take 10% off.
- Bill customers



### Property Owner

- Enter into an embedded network agreement for 10 years then converts to a yearly auto renew evergreen agreement

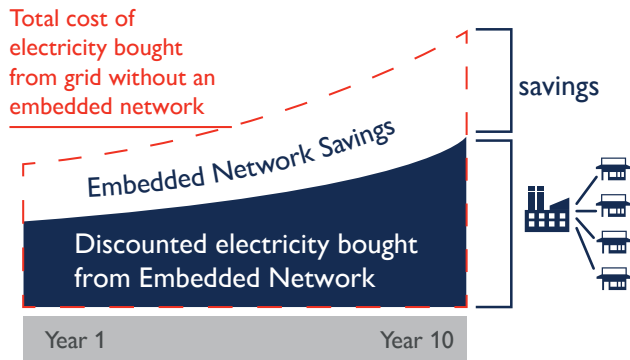


### Occupier/Tenant

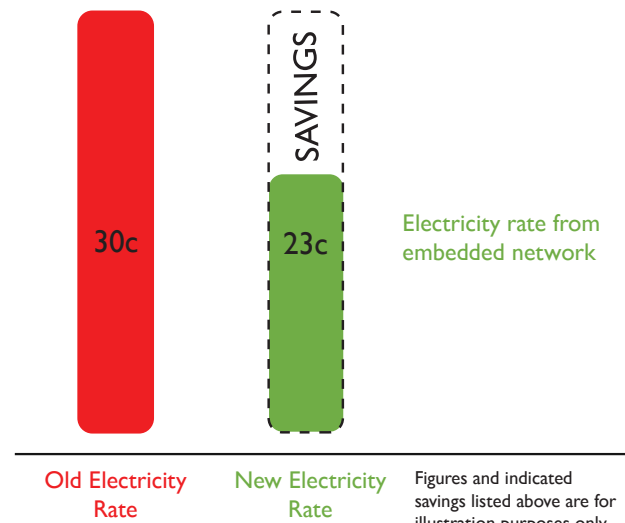
- Discount off existing grid electricity
- Discounted to grid guarantee for fixed term

## Financial Breakdown of Costs

Savings with an Embedded Network over a 10 year period



Example scenario on how your new rate is calculated



## Case study



### Neighbourhood Business Complex

Common areas with 18 office style tenants

**Discount to grid electricity**

50% off \*

\*based on average tenant rate

**Income from roof licence (rent)**

\$14,000 pa

**Upgraded premises with new electrical infrastructure**

\$233,000

### Site Proposal Parameters

Number of meters (participants)	18 + Common area
Common area Converted	Yes
License fee	\$14,000 pa
Term of agreement	15 years - ongoing
Total Investment by landlord/tenant	Nil

### Tenant / Occupant Electricity Offer

	Electricity Rate	Daily Service Fee
Tenant and House Power Current Rate*	<ul style="list-style-type: none"> <li>• 22 c/kWh (BEST)</li> <li>• 41 c/kWh (WORST)</li> <li>• 39.5 c/kWh (AVG)</li> </ul>	\$0.95 - 2.98 p/day
Microgrid Offer	21 c/kWh with lowest price guarantee	\$0.85 per day
Discount Achieved	50% off average rate	56.5% off

\*Based Estimate / assumptions from 50% existing tenant bills + house power bill and local market offers.